



Opening Minds, Hands, & Hearts

Chiropractic Success Systems™
Lisa Bilodeau, C.A.

P.O. Box 67294

Scotts Valley, CA 95067-7294

Phone: (831) 438-0861

Fax: (831) 438-3161

lisabilodeau@

chiropracticsuccesssystems.com

www.chiropracticsuccesssystems.com

SPRING WORKSHOP SCHEDULE

All seminars will be held on Thursdays, at the Foster City Courtyard in California.

Practice Building Basics

May 10, 2007 9:00-4:30

Insurance Basics

May 17, 2007 8:30-5:30

Cash Basics & Advanced Collections

May 31, 2007 9:00-4:00

Codes, Fees & EOBs

June 7, 2007 9:00-1:00

*Registration begins April 16, 2007.

Dates, times and locations are subject to change without notice.



GENERAL ANNOUNCEMENTS

"Preparing for and Impressing New Patients" will appear in the May 7, 2007 issue of Dynamic Chiropractic.

GENERAL INSURANCE

- **CMS-1500 (08-05)** Medicare has pushed the start date back for paper claims to sometime in June due to an error which involved forms that were printed incorrectly. For additional information contact your local Medicare contractor.

Keep in mind that although Medicare has delayed the start date other carriers may not be aware of the situation.

- **United HealthCare/ACN** The ACA is conducting a survey on the responsiveness of these two carriers. If you are experiencing the "run around" they need your help. The deadline is April 13, 2007. You can complete the survey online at <http://www.zoomerang.co/survey.zgil?p=WEB2263UH2ZF49>.

As of January 1, 2007, they no longer recognize 97014 for the unattended electrical stimulation. They require G0283. California providers please remember that if you wish to resubmit a corrected billing you will need to send it with the "UnitedHealthcare Request for Reconsideration Form".

- **Multi-Plan** Many providers are receiving faxes asking them if they want to take a reduced fee for their services. If you don't wish to accept the proposed reduction there is no need to respond to the fax. It is recommended that you file it away.
- **Registering NPI Numbers** Many insurance carriers require that you register your NPI number with them in order for them to continue processing your claims without delay.
- **Free ICD-9 Website** Looking for a current diagnosis code and don't have a complete list or book of codes? Try www.flashcodes.com
- **Low Level Laser Therapy** There is a HCPCS code S8948, "Application of a modality (requiring constant provider attendance) to one or more areas; low-level laser; each 15 minutes". This code is a temporary code. If you bill using this code and it is denied as not an invalid or incorrect code you can resubmit using the 97039 "Unlisted modality (specify type and time if constant attendance)". Because this code is payable "by report" you may have to submit documentation with the claim specifying the service.

CALIFORNIA WORKERS' COMPENSATION

- **Evaluation/Management Fees**
 These are the new fees effective Feb. 15, 2007:

99201	\$39.90	99211	\$23.81
99202	\$70.19	99212	\$42.02
99203	\$103.86	99213	\$56.93
99204	\$146.12	99214	\$89.57
99205	\$186.73	99215	\$129.41

MEDICARE

- **Electronic Claims Submissions** If you have fewer than 10 or the equivalent full time you are not required to submit claims electronically. HOWEVER many contractors are requiring proof of the number of employees. If you do not respond within the time frame they requested they will require you to submit claims electronically. If you don't have a waiver approval and your claims are denied because you did not receive the request for proof or did not respond within the time frame established by them, you can contact your local contractor and ask them what you need to do remedy the situation.

- **9 Digit Zip-Codes Required** Some localities will be required to submit claims using their 9 digit zip code for all services on or after October 1, 2007. You can find out if you are in a locality that will be affected by reading MLN Matters Number: MM5208. This article can be found it at www.cms.hhs.gov.

- **Eight Diagnosis Codes** will be allowed on Medicare claims effective July 1, 2007. To read more about this read MLN Matters Number: MM5441.

PRACTICE BUILDING TIP NEW PATIENT CHECKLISTS

The business of chiropractic is complex. In order to provide your new patients with a WOW experience it is imperative that you have a detailed checklist of procedures that are required to be completed for each patient on the first visit and all other visits. The New Patient Checklist is one of the tools. It should be stapled to the front of the patient's file folder and not removed until all procedures are complete. Remember that you never get a second chance to make a first impression. If you would like a sample, please email me at Lisa_Bilodeau@hotmail.com with "NP/CL" in the subject field.