



Opening Minds, Hands, & Hearts

Chiropractic Success Systems™
Lisa Bilodeau, C.A.

P.O. Box 67294
Scotts Valley, CA 95067-7294

Phone: (831) 438-0861

Fax: (831) 438-3161

lisabilodeau@

chiropracticsuccesssystems.com

www.chiropracticsuccesssystems.com

SPRING SEMINAR SCHEDULE

Essential Coding for the Chiropractic Practice

Part I April 16, 2009 9-11 & 12-2 PST

Part II April 23, 2009 9-11 & 12-2 PST

Systems For Improving Your Collections

Part I April 30, 2009 9-11 & 12-2 PST

Part II May 7, 2009 9-11 & 12-2 PST

California Part B Medicare

May 14, 2009 9-11 & 12:30-2:30 PST

California Personal Injury

May 28, 2009 9-11 & 12:30-2:30 PST

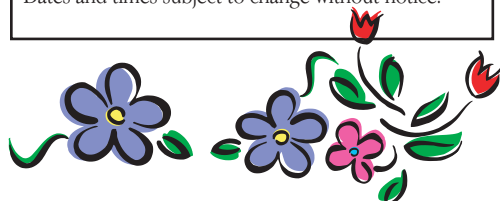
California Workers' Compensation

May 21, 2009 9-11 PST

Can't attend a Webinar in person!? No problem! You can purchase the CD recording and notes via our website and watch them over and over again.

Additional information regarding the content and registration is available on our website:
www.chiropracticsuccesssystems.com

Dates and times subject to change without notice.



NATIONAL MEDICARE

• **Implementation of New Provider Authentication Requirements for Medicare Contractor Provider Telephone and Written Inquires** — Effective April 6, 2009 you will be required to provide your NPI, PTAN (aka legacy or PIN) numbers, and the last five digits of your tax identification number (TIN). This information will be required for both written injuries and telephone inquires.

• **American Chiropractic Association Offers Medicare Documentation Webinar** — Available 24/7. This program was developed by Medicare expert Susan McClelland in partnership with the ACA. I highly recommend that all chiropractors take this informative Webinar. www.acatoday.com

GENERAL INSURANCE

• **ICD-10** The Department of Health and Human Services (HHS) has issued final rules regarding the implementation requirements. The new compliance date is October 1, 2013.

CALIFORNIA MEDICARE & PALMETTO JURISDICTION 1 PART B PROVIDERS

• **Revised Chiropractic LCD** is available and can be found at www.palmettogba.com/J1B. Click on Medical Policies under the Coverage section on the left hand side of the page. Choose your appropriate state. Click on Active and then the title of the LCD you wish to view. You are looking for Chiropractic Services, J1B-08-0021-L.

• **Revised Redetermination/Reopening Request for Medicare Part B Claims for CA, NV, HI, Guam, American Samoa & the Northern Mariana Islands** is available at <http://www.palmettogba.com/J1B>

CALIFORNIA WORKERS' COMPENSATION

• **New QME Forms** — Both the new QMEs and AMEs forms are available on line at <http://www.dir.ca.gov/dwc/forms.html>. You can fill them out online and print them out on your printer.

• **New QME Regulations** became effective February 17, 2009, and can be found under the rulemaking page at: http://www.dir.ca.gov/dwc/DWCPropRegs/qme_regulations/qme_regulations.htm

FEDERAL WORKERS' COMPENSATION

• **Federal Regulations** for injured Federal workers can be found at www.dol.gov. Remember that you should enroll (it is free) so that you are in

the systems if and when a Federal worker comes to your office for treatment. Enroll at <https://owcp.dol.acs-inc.com>.

The Federal Employee Compensation Act states that chiropractors can treat beneficiaries with manual manipulations of the spine to correct subluxations and the subluxations must be demonstrated by x-ray and be recognizable by "individuals" trained in the reading of x-rays."

Remember that your state laws do not apply to these workers and you may need authorization prior to treating the patient. Additional information can be found at www.dol.gov.

GENERAL ANNOUNCEMENTS

• ***Take Time to Make Time*** — Part I appeared in the February 12, 2009, of *Dynamic Chiropractic* and Part II appeared in the March 12, 2009, issue. You can find the link for these articles on our website: www.chiropracticsuccesssystems.com. Click on the "Articles" tab on the left hand side of the home page.

The article addresses time management tips to assist you in creating a practice that runs efficiently and effectively: Goal setting, creating action plans, establishing priority lists, taking action, delegation, proper handling of phone calls, productive meetings, how to handle paper work once, reducing clutter, handling tasks during prime times, combing tasks, and completion of tasks.

SYSTEMS FOR BUILDING A SUCCESSFUL PRACTICE

Training 24/7 for you and your entire team. What you'll learn:

- ✿ Job descriptions and daily procedures
 - ✿ Psychology of Collections- asking for money and collecting it
 - ✿ The power of words that get the results you want
 - ✿ Required forms and scripts for presentation and completion
 - ✿ Telephone techniques
 - ✿ Scheduling guidelines
 - ✿ Scripts: Scheduling new patients, first visit, report of findings, scheduling appointments, missed appointments, plus scripts for handling patients who arrive early or late, doctor running behind and other distractions.
- And much, much, more.

Contains: 2 DVDs. a binder with training handouts, and our popular "Forms and Collection Letters" CD

Save \$80 when you order on or before April 15, 2009. To order call Lisa at (831) 438-0861.