



Opening Minds, Hands, & Hearts

Chiropractic Success Systems™

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SPRING WEBINAR SCHEDULE

Webinars will be held on Tuesdays (PST).

Essential Coding for the Chiropractic Practice

Part I April 13, 2010 9-11 & 12-2

Part II April 20, 2010 9-11 & 12-2

California Medicare Part B

April 27, 2010 9-11 & 12:30-2:30

Systems For Improving Your Collections

Part I May 4, 2010 9-11 & 12-2

Part II May 11, 2010 9-11 & 12-2

California Personal Injury

May 18, 2010 9-11 & 12:30-2:30

California Workers' Compensation

May 25, 2010 9-11 & 12:30-2:30

*Dates and times may change without notice.

Unable to attend a webinar in person?

No problem! Buy the CD recordings

and notes on our website and watch

them again and again. More

info regarding content and

registration is available online at:

www.chiropracticsuccesssystems.com.

* Excerpted from ACA website

NATIONAL INFORMATION

HIPAA Requirement Changes

- Beginning 2/17/2010 Business Associates of Covered Entities must comply with the "Security Standards for the Protection of Electronic Protected Health Information." To learn more about the "Security Rule" visit <http://www.hhs.gov/ocr/privacy/hipaa/understanding/index.html>

- Beginning 2/18/2010 health care providers are required to honor a patient's request to restrict disclosure of PHI to a health plan for purposes other than carrying out treatment (specifically, payment or health care operations) if the patient pays the health care provider out of pocket in full.

- Beginning February 22, 2010, enforcement of the Breach Notification Rule goes into effect for "failure to provide the required notifications for breaches" of unsecured PHI discovered on or after this date.

NATIONAL MEDICARE

- 21% Medicare Fee Reduction** is scheduled to go into effect on April 1, 2010. While there are currently bills in both the House and Senate that would delay the fee cuts, no final Congressional action was taken regarding the fee schedule prior to the Congressional Easter Recess. On March 26, the Centers for Medicare and Medicaid Services (CMS) released a notice indicating that they would hold claims for the first ten business days of April to provide Congress with more time to consider this issue.*

- New Modifiers for Billing Services Related to Voluntary Uses of ABN REVISED** in February. The revised MLN Matters® can be found at: <http://www.cms.hhs.gov/ContractorLearningResources/downloads/JA6563.pdf>

CALIFORNIA MEDICARE

- "Chiropractic Billing Guide" is now available. It contains great information including a section on "Illegible Documentation and Graphs", "Use of Specialty Jargon." "The Use of Check Lists," Frequency of Chiropractic Visits," and much more.

- Audits Continue** As a result of the audits conducted in the summer of 2009, Palmetto found that the error rate was still unacceptable;

therefore, the audits will continue for several more months. The March 2010 Jurisdiction One Medical Advisory (Pages 32-24) provides details on the audits and can be found at [http://www.palmettogba.com/Palmetto/Providers.nsf/files/j1_medicare_advisory_March2010.pdf/\\$File/j1_medicare_advisory_March2010.pdf](http://www.palmettogba.com/Palmetto/Providers.nsf/files/j1_medicare_advisory_March2010.pdf/$File/j1_medicare_advisory_March2010.pdf)

CALIFORNIA WORK COMP

- Electronic Medical Billing** is getting closer to becoming a reality here in California. Proposed regulations have been forwarded to the Office of Administrative Law for publication in the California notice registry and are posted on the DWC Web site at: http://www.dir.ca.gov/dwc/DWCPropRegs/Ebilling/EBilling_Regulation.s.htm Public hearings will be held in Oakland on April 23, 2010 and in Los Angeles on April 26, 2010.

- New Fee Schedule** will most likely be here later this year. DWCNewline no. 14-10 contains information on the proposals and can be found at: http://www.dir.ca.gov/dwc/dwc_newslines/2010/Newline_14-10.html. Members of the public may comment until April 5, 2010.

PRACTICE MANAGEMENT TIP

Have a vision of who your ideal patients are.

At your next team meeting put together a list of ideal patient characteristics. Have this list next to every phone in the office and visualize every caller being your ideal patient. For example: keeps to the schedule recommended by the doctor, calls to reschedule appointments when they are unable to keep a scheduled appointment, refers great new patients, is on time for appointments if not early, pays all their bills on time per the office financial policy, and if needed, keeps all special financial arrangements, brings us all required paperwork when requested, and is committed to wellness care.

GENERAL ANNOUNCEMENTS

- "If You Build It, They Will Come" will appear in the April 22, 2010 issue of *Dynamic Chiropractic*.

- I will be presenting several CA programs at the CCA Convention in Reno June 11-13, 2010. I look forward to seeing you there!