



*Opening Minds, Hands, & Hearts*

**Chiropractic Success Systems™**  
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### LATE SUMMER WORKSHOP SCHEDULE

All seminars will be on Thursdays at the San Ramon Marriott.

#### Practice Building Basics

September 8, 2005 9:00-4:30

#### Insurance Basics

September 15, 2005 8:30-5:30

#### Cash Basics & Advanced Collections

September 29, 2005 9:00-4:00

#### Codes, Fees & EOBs

October 6, 2005 9:00-1:00

Registration begins August 8, 2005. Dates, times, and locations are subject to change without notice.

### September 22-25, 2005

Join me in Las Vegas at the Karl Parker Seminars. I will be conducting the Insurance/Collections classes for CE units.

### MEDICARE - Myth vs. Fact

I have had several phone calls and emails regarding Medicare changes and unfortunately most of the information that provider's offices has been given is incorrect. I have checked with Dr. Dean Harman to verify that this information is correct.

- Fee Schedules: The only fees that Medicare sets fees for in the Chiropractic offices are the 98940, 98941, and 98942. They do not have a set fee schedule for any other services. All other services are billed out using current CPT and HCPCS codes and these fees are generally the same as your cash, insurance, and personal injury patients.

- Signature in Box #31: Per Medicare NHIC as of 10/21/04: The following are acceptable:

- *Physician or other practitioner's signature*
- *The statement "signature on file" printed or typed*
- *Signature of an authorized employee*

The signature may be entered:

- *Manually/Handwritten*
- *Typewritten*
- *By stamp-facsimile or block letters*
- *By computer*

- Local Coverage Determination: For services performed on or after 06/06/2005 Medicare has issued its Chiropractic LCD. It is important to read this document completely to better understand what Medicare covers and doesn't. In California you get a copy at [www.medicarenhic.com/cal\\_prov/policies.shtml](http://www.medicarenhic.com/cal_prov/policies.shtml) OR at [www.cms.hhs.gov](http://www.cms.hhs.gov) and do a search for L16334.

- Phone Numbers: NHIC has a new automated system to answer your questions and it works remarkably well, however, if you are need to speak to a human call this number: (877) 527-6613.

- Documentation: When calling Medicare or any other insurance carrier always remember to get the representatives name (first and last if possible) and date and time of the conversation. If for any reason a Medicare representative gives you incorrect information you can send this information to me and I will forward it to Dr. Harman who will address it with the higher-ups.

### WORKERS' COMPENSATION

- Up-dates by Email: If you are treating patients for work related injuries and you want to stay abreast of the newest laws and proposed laws you can sign up to receive notices by email. To join simply e-mail [KCarver@hq.dir.ca.gov](mailto:KCarver@hq.dir.ca.gov).

- Federal Worker's Compensation Claims: Remember that state laws do not apply. In order for you to receive a payment on a Federal claim you must enroll with the Office of Workers' Compensation Programs. There is no charge for this service, and unless you are enrolled claims will be returned unprocessed. To enroll go to [https://owcp.dol.acs-inc.com/portal/pdf/Provider\\_Enrollment\\_Form\\_Final.pdf](https://owcp.dol.acs-inc.com/portal/pdf/Provider_Enrollment_Form_Final.pdf).

Remember that these claims follow many of the same rules as Medicare; they only pay for manual manipulations to the spine to correct subluxations but unlike Medicare they do require an X-ray to demonstrate the subluxation. They also have their own version of a first report and which form you need is dependent on the type of injury. Their employer gives these forms to the injured workers and you need to get it from the patient.

### LET US ASSIST YOU!

There are no workshops scheduled until late summer. Look for the flyer in the mail or on our web-site around August 8th.

If you need immediate training, we can come to your office for a private in-house seminar customized to meet your needs! Get a group of your friends together and share the costs!

In addition to private seminars we also can assist you with:

- Systems Organization
- Accounts Receivable Recovery—*We specialize in getting your old accounts paid.*
- Hiring Assistance

Visit our web-site for additional information or contact me at (831) 438-0861.

