



Opening Minds, Hands, & Hearts

Chiropractic Success Systems™
Lisa Bilodeau, C.A.

P.O. Box 67294
Scotts Valley, CA 95067-7294

Phone: (831) 438-0861
Fax: (831) 438-3161

lisabilodeau@
chiropracticsuccesssystems.com
www.chiropracticsuccesssystems.com

SUMMER WEBINAR SCHEDULE

Dates and time subject to change without notice.

ESSENTIAL CODING FOR THE CHIROPRACTIC PRACTICE

Part I Sept. 3, 2009 9-11 & 12-2 PST
 Part II Sept. 10, 2009 9-11 & 12-2 PST

CALIFORNIA PERSONAL INJURY

Sept. 17, 2009 9-11 & 12:30-2:30 PST

CALIFORNIA WORKERS' COMPENSATION

October 1, 2009 9-11 & 12:30-2:30 PST

SYSTEMS FOR IMPROVING YOUR COLLECTIONS

Part I Oct. 8, 2009 9-11 & 12-2 PST
 Part II Oct. 15, 2009 9-11 & 12-2 PST

CALIFORNIA MEDICARE PART B

October 22, 2009 9-11 & 12-2 PST

Can't attend a Webinar in person? No problem! Purchase the CD recording and notes via our website and watch it again.

Additional Information regarding the content and registration is available on our website: www.chiropracticsuccesssystems.com

GENERAL ANNOUNCEMENTS

• **July 11, 2009** Join me as I present "Office Systems and Teamwork for the Professional CA" for the Oregon Chiropractic Association.

For additional information contact the OCA at (503) 256-1601

• **September 24-27, 2009** Join me at the Karl Parker Seminars in Las Vegas. I will be teaching Teamwork in the Chiropractic Office, Collection Essentials, Coding, and Medicare.

• "Increase Your Return on Investment Hire-Train-Empower" will appear in the July 29, 2009 issue of Dynamic Chiropractic.

NATIONAL MEDICARE

• "Inappropriate Medicare Payments for Chiropractic Services" was released on Wednesday, May 6, 2009, by the Office of the Inspector General (OIG) in the Department of Health and Human Services. The report can be found at <http://www.oig.hhs.gov/oei/reports/oei-07-07-00390.pdf>.

As a result many offices are once again receiving requests for notes for visits. Hard to believe but one chiropractor received over 500 requests. If you have been documenting correctly you should have no problem. If you aren't certain if your notes are correct I recommend that you contact the ACA. They have many helpful tips and tools from **trusted sources**.

RED FLAG RULE—Applies to chiropractors and the compliance date is now **August 1, 2009**.

The Federal Trade Commission first issued regulations stating that financial institutions and creditors are required to develop and execute written "identity theft prevention programs" that must provide for the identification, detection, and response to patterns, practice, or specific activities. In February the FTC issued a statement clarifying that these rules apply to physicians including doctors of chiropractic. Additional information can be found at <http://edocket.access.gpo.gov/2007/pdf/07-5453.pdf>. Specifically pages 57 and 58.



I attended a one hour presentation by the ACA which was sponsored by Solveras. Not only was it informative but they also provided us with a policy at no charge. Additional information can be found at: http://www.acatoday.org/level1_css.cfm?TIID=33

CALIFORNIA WORKERS' COMPENSATION

• **Fact Sheets and Guides for Injured Workers** have been updated. Topics include:

A: Answers to your questions about utilization review

B: Glossary of workers' compensation terms for injured workers

C: Answers to your questions about temporary disability benefits

D: Answers to your questions about permanent disability benefits

E: Answers to your questions about qualified medical evaluators and agreed medical evaluators

F: Answers to your questions about the state's Uninsured Employers Fund <http://www.dir.ca.gov/dwc/iwguides.html>

• **No Need to Buy Forms** because you can access them online and fill them out on line and print them in your office. <http://www.dir.ca.gov/dwc/forms.html>

PERSONAL INJURY

• "Farmer Insurance hit with a series of bad faith suits nationwide" reads the PI E-Mail & Fax Alert from chiropractic attorney Shawn Steel. He provided a *great* website that is exclusively devoted to keeping track of Farmers excesses: www.Farmersinsurancegroupssucks.com. I took a look and found the section on Colossus very informative and educational. I am happy to say that there is an article by Dr. Arthur Croft, DC, MS, MPH, FACO, FACFE entitled, "The 'Colossus' Claims Program, and How It Affects You and Your Patients."

